

9/1/17

REQUEST FOR PROPOSAL

Colorado Rural Health Center (CRHC) is accepting proposals from Locum Tenens companies to provide temporary health care provider coverage to rural hospitals and clinics in Colorado. We invite your company to submit a proposal to us by October 3, 2017 for consideration to be a group purchasing partner with CRHC. A description of our organization, the services needed, and other pertinent information follows.

Background of the Colorado Rural Health Center

The Colorado Rural Health Center is Colorado's nonprofit State Office of Rural Health. CRHC works with federal, state and local partners to offer services and resources to rural healthcare providers, facilities and communities. CRHC has a diverse and inclusive statewide constituency of over 3,500 individuals and organizations. Annual revenues are approximately five million dollars and the organization employs 22 people.

Services to be Performed

Your proposal is expected to cover the following services:

1. Locum Tenens placement and coverage to CRHC's rural hospital and clinic members

Key Personnel

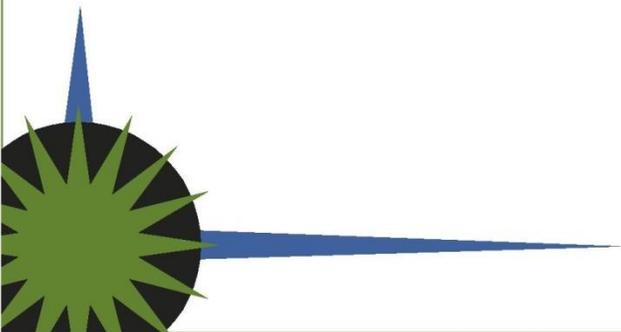
Following are key contacts for information you may seek in preparing your proposal:

Sara Leahy	Director of Business Development	303-565-5848
Ashley Mills	Recruitment Specialist	303-407-2031

Please return the completed proposal to the Director of Business Development's attention at 3033 S Parker Road, Suite 606, Aurora, CO 80014 or electronically to sl@coruralhealth.org.

The State Office of Rural Health

3033 S. Parker Rd., Ste. 606
Aurora, CO 80014
T: 303.832.7493
T: 800.851.6782
F: 303.832.7496
www.coruralhealth.org



Your Response to This Request for Proposal

In responding to this request, we expect the following information:

1. Detail the company's experience in providing locum tenens coverage in rural areas of the country.
2. Provide length of time the company has been in business and background of company.
3. Provide information on scope of services the company provides.
4. Discuss how the company includes background checks, credentialing, malpractice, etc. into the service and into the cost of the service.
5. Discuss the type of clauses and/or guarantees the company provides.
6. Discuss the average turn-around time for a placement and any variables that play into the turn-around time.
7. Discuss the company's successes and challenges as they pertain to placements, specifically in rural areas.
8. Discuss the company's sourcing methodology.
9. Discuss in general the commitment your locum provider's make to your company.
10. Set forth your fee schedule as it pertains to locum tenens placements. Please include physician compensation ranges and your company's upcharge, and any other fee that hospitals and clinics may be subject to by contracting with your services.
11. Describe how and why your company is different from other companies being considered and why our selection of your company as our contracted locum tenens partner is the best decision we could make.
12. Please include three references from clients (healthcare facilities) that CRHC has permission to contact at any time for feedback. Please also include three provider candidate references from which you have placed in a healthcare facility.

CRHC Expectations

1. CRHC expects the company to partner with the intention to provide a candidate placement that is a true match to the rural hospital or clinic seeking coverage to ensure a compatible relationship between provider and facility.
2. CRHC expects providers being placed into locums positions to be vetted thoroughly to ensure the safety and best care of their patients.
3. CRHC expects that the fees that will be incurred are fair and equitable to the work being done and *take into account the financial state of rural hospitals and clinics which typically is not as lucrative as their urban counterparts.*

CRHC and Company Partnership Parameters

1. CRHC's internal provider recruitment program will refer rural hospitals and clinics with temporary staffing needs to company.

2. CRHC and company will communicate with one another based on a shared communication plan to ensure rural hospitals and clinics needs are being met by both parties. Communication will include notification from the locums company to CRHC of any locums placements to a facility that is a member of CRHC.

Company Benefits of Group Purchasing Partnership

1. Endorsement and publication of the company to encourage participation by CRHC members
2. Access to CRHC member information
3. Use of the name "preferred partner" in connection with the advertising and promotion of company's products and services

Evaluation of Proposals

CRHC will evaluate proposals on a qualitative basis. This includes our review of your response answers with special consideration of the company's fee schedule, results of discussions with other clients, and the company's completeness and timeliness in its response to us.

Please submit your response to this Request for Proposal by October 3, 2017 and thank you in advance for your interest in this partnership.